



EDWOSB SUCCESS STORY

FROM REGISTRATION TO AWARD IN UNDER FOUR MONTHS

BACKGROUND

Near Me, LLC is a landscaping and property management company. Working in the private sector, they wanted to expand into government contracting.

The small business opportunities set-aside by federal agencies. According to Federal Acquisition Regulation, 5% (~\$25 billion) of the federal government's annual contracting needs to be set aside for contracts and subcontracts awarded to Women-Owned Small Business (WOSB). Owner Malarie Taylor could also could apply for a designation which would further narrow down her competition: Economically Disadvantaged Women Owned Small Business (EDWOSB).

Time was Malarie's obstacle. To get started in government contracting, she had to get registered in the System for Award Management and get verified as an EDWOSB. Then, she needed a way to find contracting opportunities that fast and efficient.

SOLUTION

USFCR was able to get Near Me, LLC qualified for government contracts. That's because with the SAM Registration Service, Malarie was able to outsource all the work it would take to get started. While she was working 40 hours per week and running her business, USFCR case managers were gathering the needed material and submitting the application for Near Me, LLC.

With the full service SAM registration comes a full year of maintenance. This again saved Malarie time because she never needed to adjust or change her SAM registration. These tasks were managed by professionals who have handled hundreds of these registrations.

ABOUT NEAR ME, LLC

NAICS: 531312

DUNS: 107034895

CAGE: 88ZM9



Near Me, LLC is an EDWOSB located on Fontana, California. Their main services are property management and landscaping. With USFCR's services, owner Malarie Taylor won her first federal contract within one month after registering in the System for Award Management.



**ONCE WE GOT
REGISTERED IN SAM,
WE STARTED GOING
THROUGH THE
VIDEOS AND
LEARNING THE
PROCESS OF
GOVERNMENT
CONTRACTING.**

MALARIE TAYLOR | OWNER & FOUNDER

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One of the most time consuming aspects of getting compliant for the EDWOSB is the information that needs to be collected. On top of the regular WOSB requirements, Near Me, LLC needed to gather financial information to prove an economic disadvantage. Since USFCR handles numerous EDWOSB verifications, this again was just a routine procedure that could be handled effortlessly.

Near Me, LLC also had access to the Advanced Procurement Portal (APP). APP is an application developed by USFCR meant to simplify the contract search process. Some of its functions also include government CRM and instant notifications for updates via email on new, industry relevant opportunities.

OUTCOME

In less than four months after getting registered in SAM and verified as an EDWOSB, Near Me, LLC won their first contract. It was for wax and pinto beans for the Bureau of Prisons.

Near Me, LLC's main offerings consist of property management and landscaping. From USFCR's videos, Malarie learned that it is possible to win contracts with federal agencies that are outside of your industry. The main requirement is that you prove that you have the capabilities to perform the contract itself.

With USFCR's tools and services, the time it took for Malarie to complete the processes for government contracting were greatly reduced. This way she could balance running her business full-time but also have the time to pursue contracts.



IF YOU'RE PLACING BIDS, YOUR BUSINESS GETS BE SEEN. IF YOUR BUSINESS GETS SEEN YOU WILL WIN CONTRACTS. MALARIE TAYLOR | OWNER & FOUNDER

BENEFITS

Below is a brief rundown of the USFCR products and services used by Near Me, LLC.

SAM REGISTRATION SERVICE

- SAM REGISTRATION PROCESSED BY CASE MANAGER
- FULL YEAR COMPLIANCE MAINTENANCE
- DYNAMIC SMALL BUSINESS SEARCH (DSBS) SETUP



EDWOSB VERIFICATION

- SPECIAL SERVICES GATHERED THE FINANCIAL INFO NEEDED FOR VERIFICATION
- THIRD-PARTY VERIFICATION ACTS AS DETERANT AGAINST BID PROTESTS



ADVANCED PROCUREMENT PORTAL

- OPPORTUNITY SEARCH
- LIVE CONTRACT UPDATES
- GOVERNMENT CRM

